MEDIA KIT 2023

# Bloomberg Línea

#### **About Us**

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**Bloomberg Línea**, a partnership between Bloomberg Media and Falic Media, is a multilingual (Spanish, Portuguese and English) news source for an audience focused on financial markets and business in the Latino world.

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It features premium multiplatform content from Bloomberg News and original local content aimed at sophisticated audiences from different age groups, backgrounds and who have a variety of interests.

Since its launch, in August 2021, bloomberglinea.com has become a reference by providing data-driven and unbiased news. It has surpassed the growth of its competitors, consolidating itself as the leading platform for business and finance content about latinos and a reference worldwide.

# Bloomberg Línea

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# Media Solutions Opportunities

Bloomberg Linea

# Multiplatform Media Solutions

**Bloomberg Linea** provides advertisers with multiple means of reaching diverse audiences.

For this purpose, we have a team focused on understanding a brand's **commercial challenges**, and dedicated to providing the **most appropriate and integrated solutions** as possible by working in a tailored, personalized way.

Clients have the option of using multiple products to reach their target audiences across the Bloomberg Línea ecosystem:

- Branded Content Articles and Videos: +20k views per article
- Custom web series
- Tailored podcasts
- Unique events and experiences
- Tailored trackers, infocharts and Lists
- · Custom live streams and events











Listen here

Listen here

# Successful podcasts

Audience: Business and finance enthusiasts, General news and comment 20-40 years old

Every morning, **Bloomberg Linea**'s daily podcasts present the day's most relevant news and opinions. From interviews with business leaders, executives, politicians and decision makers in Latin America and Brazil to dynamic explainers that update listeners on what they need to know.

#### Brands may participate via **pre-roll** ads or branded content inserts.

- Ouvi na Bloomberg Línea (daily) podcast in Brazil. #15 in the list of Brazil's most-listened-to podcasts on Spotify
- La Estratégia del Día México (LED) is the #1 podcast show in audio streamings charts\*
- Successful LED franchise expanded to Colombia and Argentina.





#### **Videocast**

The successful La Estrategía del Día podcast in a visual format

La Estratégia del Día is a video version of the daily podcast, that is currently one of the most-listened-to in Mexico, and also figures in charts in several countries globally.

Due to the success of the daily audio format, a **daily videocast** version was launched.

Distribution is focused across its own social channels, the Spotify player and on **Bloomberg Línea** sites.

- Brands can feature via pre-roll ads for up to 45 seconds.
- Brands can also choose a logo presence during the episodes.
- This engaging format generates more than 50,000 views per week.



#### **Newsletters**

Audience: financial market and general news enthusiasts, 20+ years old. Popular across Latin America's financial hubs

**Bloomberg Línea**'s daily newsletters gather the most important information from around the globe and present it in an engaging and simple format.

With newsletters published both locally and regionally Bloomberg Línea has direct contact with readers every morning.

Additional, focused emails are sent on breaking news and other topics such as lifestyle and leisure.

- Daily emails, +300K opens per day
- Content in Portuguese and Spanish
- Newsletters are sent every morning and evening, marking the opening and closing of markets around the globe.
- Local newsletters are also sent daily, offering brands the opportunity to target local audiences.

Boomberg Louis

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Breakfast

o seu primeiro gole de noticias

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#### Alerta para Vale e exportações do Brasil à China



As exportações de minário de ferro do Brasil para a China representam não só uma das principais fontes de receita para a economia brasileira como servem de referência para os negócios do Valo. São vendas que acumulam queda de 39%, nos primeiros nove meses de 2022 ante o mesmo período do ano exercido.

De janeiro a setembro, o Brasil exportou US\$ 14,42 bilhões do produto para o país asiático, abaixo do total de US\$ 23,45 bilhões nos nove primeiros meses de 2021, de acordo com dados do Ministério da Economía, que incluem as vendas para Hong Kong e Macau.

Leventamento feito pelo departamento de Relações Infernacionais o Comércio Estrárior de Fires para a Bloomérer (Linea mostra que, no Incerior timestro, a queda das exportações brasileiras de minério de ferro foi de 45% em relaçõa ao mesmo período de 2021, o que itanto a celito da devoleciração das cotações. Comparativamente ao pico registrado em aposto de 2021, o por extenda de acuações de comparativamente ao pico registrado em aposto de 2021, o por excuso foi de 5,5% nos aremessos ade minério para China.

#### Leia a noticia completa --

#### Do mercados esta manhã

-	Dow Jones Futuros	▼ 0,79%	30,133
	S&P Futures	▼ 0,82%	3.772
	Nandag Futuros	▼ 0,82%	11,545
4	Stoxx 600	▼ 0,87%	399,54
	FTSE 100	1,29%	6.995
	Nikkei 225	a 0,48%	27.120
•	Hang Seng	a 5,90%	18,087
	Shangai	-	200

7.10.2002

Bloomberg Linea

ios | Mercados | Startups | Tecnología | Latinoamérica

#### Línea de Partida

Volatiles, los mercados toman el pulso a la economia de EE.UU., el plan para convent Argentina en un hub de vacunas para LabAm y México no cumplirá meta de 2024 en producción de petróleo. Buen día y buena lectural

#### La fuerza económica que tienen los latinos en EE.UU.



La población de latinos e hispanos en Estados Unidos ya supera los 62 millones, según el US Gensus. Eso representa casi una quinta parte del total de la población en el país: 19%. Es decir, en términos absolutos, 1 de cada 5 estadounidenses es hispano e latino. Todo esto se traduce en una gran fuerza social.

Tal es el peso de los latinos en EE.UU. que se calcula que esta población genera una producción económica de US\$2, 8 billiones cada año. De hecho, de acuerdo con la organización Latino Donor, de llamado PIB Latino sería mucho más alto que el total combinado de las dos mayores economias de la región: Brasil (US\$1,45 billiones) y de Mexico (US\$1,67 billiones).

Además, al tomar decisiones sobre su vida como consumidores a una edad temprana, los latinos en EE.UU. tienen dos décadas más como consumidores activos que el mayor grupo étnico de EE.UU., llegando a 56 años de consumo.

En térmisos económicos, a los tárinse en EE.UU, no sólo los mueres el consumo, sino también el negoció. El espicita reprenededor que proviene de sus países de origen se refleja en su nueva nación, dondo, como reflero el grupo Latino Donor, esta comunidad representa el 80% de las nuevas adiciones a la fuerza laboral y el 52% de los generadores de nuevos empleos gracias al establocimiento de nuevos negocias.

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#### Los mercados esta mañana

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	Dow Jones Futuros	△ 0,21%	30	.041
-	S&P Futuros	A 0,04%	3.	758
-	Needeq Futuros	▼ 0,23%	11	.515
4	Stoxx 600	A 0,17%	39	7,09
35	FTSE 100	A 0,26%	7.014	
	Nikkei 225	▼ 0,71%	27.116	
TATE OF THE PARTY	Hang Seng	* 1,51%	17.740	
	Shangai	-		
4	Oro	₹ 0,01%	US\$	1.723
-0	Petroleo WTI	4 0,80%	USS	89,16
	Bitcoin	₹ 0,50%	USS	19.948
			Presio	Yield
W.	Bonne del Terrom - 10 años	- 11	CC 01 10	2.02%

Bloomber

Hore | Brad | Tech-Effecting | Bladique | Lines Latin



#### Breaking News

Cosan Buys 4.9% of Vale, Plans to Increase

Rubers Ometto's holding says it is waiting for Brazil's anti-trust authority to approve the expansion of its stake in the mining company by an additional 1.5% of its capital store.



Brazilian consistence Cosan said it is buying a 4.9% stake in mining glant Vale via a direct equity and derive/lives investment, and pretends to increase list ashareholding to 6.5%. The deal represents one of the main strategic moves of the holding company owned by Rubent Ornsto, which has a stacket value of shoot 46.53 billion on thresholds to tack exchange.

Cosan also intends to increase its stake to 6.5%, pending the approval of Brazil's anti-monopoly authorities (CADE).

Read more on Bloomberg Linea:

Bracil's Coper Boys A.Rts State in Yels, seeks to incress Sheet to 6.5%

#### Errer Lines Latins --

Read more on Bloomberg Linux

- Exclusive: Amazon Stetives Plans to Occupy São Paulic's Iconis Fs. Plass -Flounds of the West: Timposos, Minten and Solvente Secure Investment
- Maxico's President Names New Economy Minister
- · How Do Rental Yields Comeans in Latin America's Casifal Cities?

We hope you ergoy this content. Have a nice day! Yes inconscription can be more stories. Fullow Bloomburg Linea's social mode.



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#### **OPPORTUNITIES**

#### Web Series Casa de Negócio\$

Audience: Newcomers, affluential, 20- 45 years old

After two successful seasons, Bloomberg Linea opens its doors once again and welcomes some of Brazil's most influential leaders for a fireside chat in Casa de Negocio\$.

The web series' second season, launched in August 2022, featured exclusive conversations with distinguished leaders who move the business world, C-suite executives from companies such as Google, Microsoft, WeWork and more.

Using the most exclusive spaces of Latin America's financial capital, São Paulo, as a backdrop, Casa de Negócio\$ brings a unique concept to Brazil.









#### Webseries Case Study: Marketing and Multiplatform Distribution

Bloomberg Línea's webseries projects are promoted across the Bloomberg Línea ecosystem via dedicated mini sites, transmission on social media and marketing pushes via email to databases of engaged users.

Additionally, the web series is also repurposed as a podcast in order to increase reach and drive awareness.

OOH spaces are also leveraged to ensure a level of promotion that is unparalleled in Latin America.







Webseries' podcast on Spotify Link





Example of a social media broadcast, amounting to more than 500K views per episode in all channels Link

## Short-Form Videos

Bloomberg Linea creates daily content with short-form videos intended to tell News in 60 seconds or less.

The TikTok handles have become a reference in Latin America, balancing the "Bloomberg Way" with high user engagement, connecting with younger generations.

- Content oriented for TikTok and Instagram Reels
- In-video Ad banner opportunities
- Option to feature product placement

#### **♂**TikTok

@BloombergLineaBrasil @BloombergLinea @BloombegLineaColombia @BloombergLineaArgentina

#### In-video AD

@bloomberglineabrasil o

Informação diária para entender o mundo

Perguntas e respostas

P Fofoca\$ D Jogo Rápido D BBB da geopolítica

Leia as matérias recentes 

https://linktr.ee/bloomberglineabrasil

Mensagem



#### **Product Placement**



### Long-Form Videos

**Bloomberg Linea** also produces one-off web series and documentary projects that focus on current events.

The Loop project, by Bloomberg Línea, was launched in Qatar during the 2022 FIFA World Cup in November and December 2022, and focus on producing content in a mini-documentary style format, up to eight minutes long.

- Content oriented for Youtube
- "Offered by" a specific brand.
- Wide range of themes such as culture, entertainment and general curiosities.
- Options available to incorporate branded content segments.



#### **Virtual Live Streams**

Target audience: Corporate audiences and general public interested in the live stream topic via targeted distribution, 35+ years old

**Bloomberg Linea**'s branded content studio works with brands to produce high-quality virtual events, webinars and other diverse formats that impact users across different platforms and languages.

Some examples of sponsored content live streams that have been produced include <u>BlackRock</u>, <u>Mastercard</u>, <u>Dow and others</u>.

- Transmitted across a range of social and video platforms.
- Ideal for thought leadership and brand awareness
- Option to use as a lead generation tool.



BlackRock.









#### **OPPORTUNITIES**

#### **Events**

Audience: Executives, C-suites, industry specialists, decision makers 35+ years

**Bloomberg Linea**'s priority is to promote relevant discussions and unique debates in Latin America in 2023.

Following up on the success of the Bloomberg Línea Summit hosted in Brazil in 2022, multiple events will be organized throughout the region in 2023.

These exclusive gatherings will offer brands the opportunity to network, generate brand awareness and to share thought leadership content with high-level audiences.

- In-person events in 2023
- Premium locations in Brazil and Latin America
- Sponsorship and Partner Spotlight Opportunities

Events <u>video</u>
Event homepage <u>example</u>







#### **High-Impact Lists**

Audience: Large social media reach, wide scope, national and regional media repercussion

**Bloomberg Línea**'s editorial team generates several different lists each year. The goal is to highlight leaders, influencers and personalities who are driving change and impact in Latin America.

These editorial-driven products generate huge social media impact and also feature in Tier 1 media across the region.

Sponsorship of these products provides brands with the opportunity to associate themselves with successful leaders and changemakers, while generating enormous reach and brand awareness.

- Editorial-driven
- Published in three languages
- The publication of each list drives over 500 organic mentions and posts across different social media channels.
- List:
- 100 influential latinos
- The 500 most influential of LatAm.
- LatAm's 100 entrepreneurs
- o 50 women of impact



**CLIENTS 2022** 













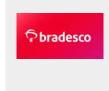




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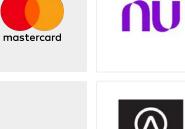
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# **Advertising Formats**

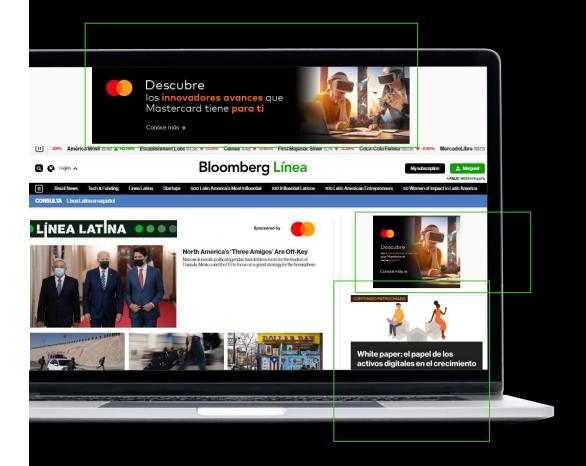
Bloomberg Linea

## Sponsored section

Audience: Segmented according to section focus

Bloomberg Linea offers the opportunity to sponsor editorial verticals on the site. This high-impact option includes both branded content and display elements and provides brands with the opportunity to position themselves alongside a certain topic or focus.

- Quality editorial content produced by Bloomberg Línea
- 100% share of voice, exclusivity in the section's banners and branded content.
- Native ads or branded content options.
- Sponsorship is available for a minimum of 6 months.



# **Branded Content** experiences

Audience: Segmented by language, location, section and topic of interest

Branded Content experiences are an effective response to an increasingly saturated market by offering commercial content with an editorial touch.

Bloomberg Linea offers customized and interactive branded content pieces to represent your brand with quality and focus on the audiences most relevant to your strategy.

- Texts and infographics
- Videos
- interactive page
- 20k+ qualified views per article





**Read more** 

Read more

# Sponsorship of the Stock Market Ticker

Audience: Segmented by country, general audiences

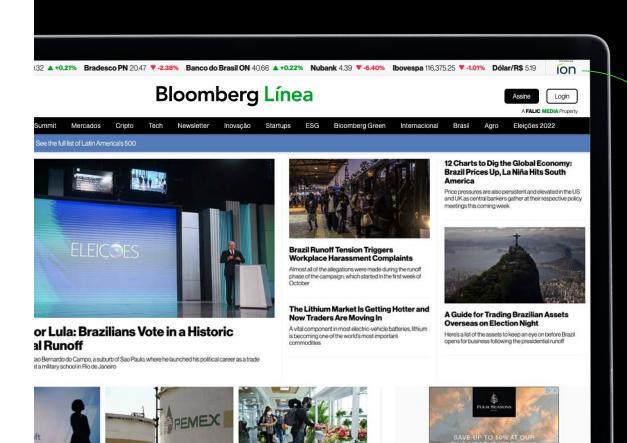
**Bloomberg Linea** offers the opportunity to sponsor the market quote ticker with a 100% share of voice on the space.

A clickable format, this sponsorship provides brands with one of the most high-impact visible placements on the site.

- Clickable logo redirecting traffic to brand's website
- Sponsorship is available for a minimum of 6 months.

av Report Shows

Pemex Posts \$2.62B Loss in Q3 as



Central America Aims to Reactivate

Your logo here

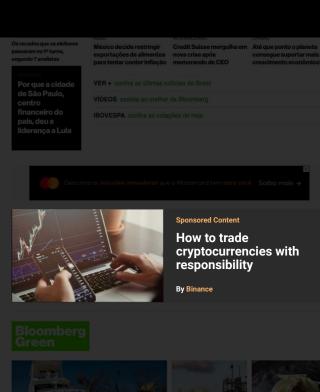
#### Native Advertisements

Audience: Segmented by language, geo, vertical and topic of interest

**Native ads** provide brands with the opportunity to position their own or external content on Bloomberg Línea's website.

These sponsored insertions have an above average CTR (0.15%) and allow brands to position their content in a premium space.

- Native ads can be used to promote external links or the brand's own branded content.
- The option exists to have a daily, weekly or monthly placement.





Furação lan causa perdas bilionárias e evidencia riscos do clima na Flórida

Prejuízos chegam à casa de US\$ 100 bilhões, segundo estimativa em um dos estados que mais atraem americanos em busca do calor e de impostos mais baixos



azamento de gás
lo Nord Stream
lode ser desastre
limático sem
lirecedentes



Como insetos poderiam resolver a fome mundial?









#### Newsletter Sponsorship

Audience: Segmented according to newsletter focus

Bloomberg Línea's daily newsletters offer the chance for brands to sponsor the email with both logo and banner presence.

Clients enjoy 100% SOV per email newsletter send and have the opportunity to sponsor on a daily, weekly and monthly basis.

- Options to sponsor local or regional newsletters.
- Newsletters are available in both Spanish and Portuguese.
- Metrics provided on open rate and CTR.



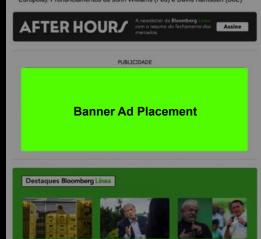


Linha Executiva

- EUA: Variação de Empregos Privados ADP, Atividade Empresarial não Manufatureira ISM/Set, Vendas de Veiculos, Balança Comercial/Ago, Reunião da OPEP, Atividade das Refinarias/Estoques de Petróleo - EIA, Pedidos de Hipotecas - MBA
- Europa: Alemanha (Balança Comercial/Ago, Transações Correntes/Ago);
   França (Produção Industrial/Ago) Espanha (Confiança do Consumidor)
   América Latina: Brasil (Produção Industrial/Ago, Fluxo Cambial Estrangeiro);
   Colômbia (IPC/Sep); México (Confiança do Consumidor)
- Bancos centrais: Discursos de Raphael Bostic (Fed), Johannes Beermann (Bundesbank), Haruhiko Kuroda (BoJ)

#### Para a semana

Quinta: EUA (Pedidos de Seguro Desemprego); Zona do Euro (Vendas no Varajo/Ago); BCE d'Aviuga ata da Reunião de Política Monetária. Discursos de Charles Evans, Loretta Mester, Lisa Cook e Christopher Waller (Fed)
 Sexta: EUA: (Relatório de Emprego-Payroll/Set, Vendas no Atacado/Ago, Crédito ao Consumidor/Ago); Zona do Euro (Cúpula de Lideres da União Europeia). Pronunciamentos de John Williams (Fed) e David Ramsden (BoE)



#### Newsletter Sponsorship: charts

Audience: Segmented according to newsletter focus

Charts provide information in a dynamic and direct way in daily newsletters, attracting the quick attention of our readers.

Our clients can sponsor these charts through a logo with the possibility of redirecting to their site.

- Four daily newsletters are available: Línea de Partida OSOtoro Línea de Cambio Breakfast
- Metrics on open rate and CTR are provided.

#### Línea de Partida

Pais	Indicador		Variación	Valor	
-	Dow Jones Futuros		0,70%	33.284	
	S&P Futuros		0,53%	3.869	
	Nasdaq Futuros		0,45%	11.225	
14	Stoxx 600		0,92%	428,04	
*	FTSE 100		0,58%	7.413	
•	Nikkei 225	*	0,68%	26387	
*	Hang Seng		0,34%	19.160 3.073	
	Shangai		0,17%		
ai.	Oro	*	0,15%	US\$ 1.823	
d	Petróleo WTI		1,24%	US\$ 77,03	
	Bitcoin	*	0,03%	US\$ 16.813	



País	Indicador	Variação	Valor
	Dow Jones Futuros	▲ 0,64%	33.265
-	S&P Futuros	▲ 0,58%	3.871
	Nasdaq Futuros	<b>0,67%</b>	11.165
14	Stoxx 600	A 0,69%	427,12
*	FTSE 100	▲ 0,34%	7.395
•	Nikkei 225	▼ 0,68%	26387
业	Hang Seng	<b>0,34%</b>	19.160
	Shangai	0,17%	3.073
zi.	Ouro	▼ 0,06%	US\$ 1.814
of)	Petróleo WTI	<b>0,38%</b>	US\$ 76,38
3	Bitcoin	▼ 0,05%	US\$ 16.813



		SPONSORED BY Your logo he		
País	Indicador	Valor (sobre US\$1)	Variación frente al US\$	
٠	Peso argentino (mayorista)	\$172,69	-0,16% ▼	
٠	Peso argentino (dólar blue)*	\$321	-0,31%▼	
$\diamond$	Real	\$5,29	0,12% 🔺	
Т	Sol	S/3,839	0,12% 🛦	
_	Peso chileno	\$887	-1,02% 🔻	
	Peso colombiano	\$4.790,26	0,08% 🛦	
٠	Peso mexicano**	\$19,78	-0,10% ▼	
•	Peso uruguayo	\$38,85	-0,14% ▼	
/>	Bolívar***	\$ 15,55	-2,21% ▼	
$\triangle$	Colón	<b>₡</b> 587,42	1,28% 🛦	



	SP	ONSORED BY	Your logo here
País	Indicador	Variación	Cierre
	Dow Jones	<b>▲ 1,60</b> %	33.376,48
	S&P 500	<b>▲ 1,49</b> %	3.878,44
	Nasdaq Composite	<b>▲ 1,54</b> %	10.709,37
	Stoxx Europe 600	<b>1,71</b> %	431,44
D	WTI	<b>2,89</b> %	US\$78,43
n	Brent	<b>2,88</b> %	US\$82,29
53	Cobre LME	▲ 0,41%	US\$8.354
V	Soja Bolsa de Chicago	▲ 1,18%	US\$544,00
0	Bitcoin*	▼-0,03%	US\$16.788
			Yield
	Bonos del Tesoro - 10 años		3,673%

#### **OPORTUNIDADES**

#### **Sponsored Quiz**

Segmented by topic and the client's interests.

An interactive experience for users to stay updated with a variety of news related to your brand and to test their knowledge through a quiz game.

The brand will have the opportunity to connect in a creative way with users through two options:

- Customized: The client chooses the topic of interest for the Quiz + banner exclusivity.
- Media display: exclusivity of banners on the page.

#### Quiz topics:

- Entrepreneurship
- Financial Education
- Leadership
- Work
- Future of business
- Working under uncertainty
- Artificial Intelligence in business
- Automatization
- Cybersecurity
- Leading teams remotely

Promotion of the Quiz through banners, social media and newsletters.

#### DESKTOP The banner here HAS A STREET BROOM/USD GROWN A STREET PRODUCT BY MAY VOICE UNE ON GROWN A STREET BROOM OF THE BR Bloomberg Linea logis ¿Qué pasó en los mercados en 2022? Latinoamérica es intensa. Bena de matices y con una alta proyección económica. En este año que termina, muchos hechos sorprendieron. La inflación y la fortaleza del dólar hicieron lo suyo o Impactaron en las monedas regionales; pocas resistieron a sus embates. Pero también hubo ganadores, algunos paises y empresas tomaron impulso. En este breve quiz de 10 prepurtas. Bioomberg Linea le reta a descubrir cuánto aprendió en el 2022 de la economia regional y sus protagonistas: ¿Quién coupa el trono como la persona más rica de la región El empresario mexicano, de 82 años, tiene lo principal furtura de América Latina y la número (2 a nível internacional. Sim controla América Móvil, el operador de telefonia móvil más grande de Améric, Latina. La empresa tuvo ingresos por US\$ 42,500 millones en 2021.

#### MOBILE



https://www.bloomberglinea.com/especiales/quiz-de-año-nuevo-2023/

# Display Ad Formats

Audience: Segmented by language, geo and 1st/3rd party data

#### **DESKTOP**

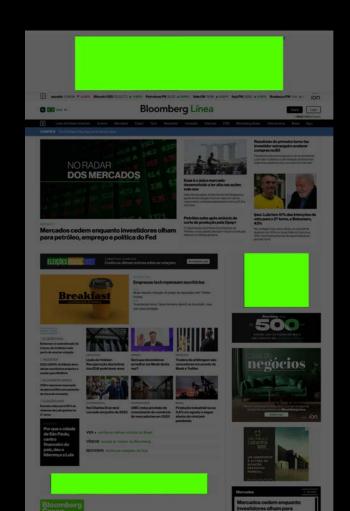
Billboard – 970 x 250\* Super banner – 728 x 90 Half Page – 300 x 600 Skyscraper – 160 x 600 Square – 300 x 250 Footer – 970 x 90

#### **MOBILE**

Slim Banner – 320 x 50 Square – 300 x 250

HTML5, JPG/PNG accepted in high resolution or 3rd Party Tags. Maximum individual size: 200kb.

\*Not sold by programmatic means. Super premium format with differentiated value.





# Video Ads with high impact

Audience: High Impact to all audiences and takeovers

This interactive format gives you more opportunities to show a message putting together text and video. The videos run as a high-impact ad, into homepages, article pages and sections. A easy way to reach general audiences

#### Video in display formats

- Desktop: Billboard - 970x250\*
- Mobile: Square - 300x250\*

MP4 video accepted for this format. Maximum time: 60s.

\*Not sold by programmatic means. Super premium format with differentiated value.



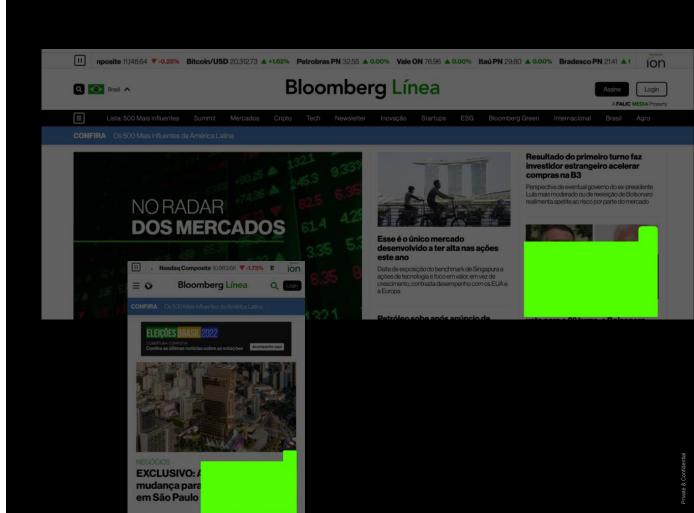
# Video Floating Ads

Audience: Segmented by language, geo and 1st/3rd party data

A pre-roll video ad that is published in the lower right corner of the homepage and/or content pages.

The format is clickable and takes the reader to the client's external website.

- Video runs as a pop-up on the page
- Option to target delivery and switch creative in local markets.



# **Contact:** ads@bloomberglinea.com partnerships@bloomberglinea.com Bloomberg Linea